

THE TRANSPORT

JRayl Transport Newsletter



Welcome Home with JRayl Bestway Systems/Total Transportation

By Ryan Richards

JRayl is adding to the fleet family with the latest acquisition of Bestway Systems/Total Transportation. Bestway Systems has been in operation for over 65 years and has a great reputation in the market. As a result of this acquisition, JRayl welcomed 30+ drivers, a solid portfolio of new customers, and four members to our support staff.

This is truly a great opportunity for JRayl to grow in Northeast Ohio and instantly provide more diversity to our customer base. The effective date for the new team members took place on 3/17/2019. Thank you to our new employees who worked out of their old office in Independence, Ohio for a short period of time afterwards to ensure a smooth transition for our new drivers and customers.

I hope and trust that our entire JRayl family will embrace our new employees and customers with open arms and go out of your way to welcome them to JRayl.

I would like to give a special thanks to Tim Rayl and Fred Price for the hard work and time put into making this asset purchase happen.



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THE MAN BEHIND THE JRAYL PATRIOT TRUCK

BY AMANDA JONES

Who is the driving the JRayl Patriot Truck? The driver served in the Vietnam War and is a highly decorated veteran for our U.S. Army. He even liked jumping out of airplanes while in the military! This JRayl driver has been with JRayl for over 8 years. He is a trainer, hard-worker, and enjoys singing in his church choir every Sunday.

Alvin Garrard has always been a supporter of the United States military. Enlisting in the U.S. Army in the early 1970's, Alvin volunteered to go to Vietnam. He was first stationed at Fort Campbell, Kentucky for basic training and then Fort Polk in Louisiana for infantry training. He then went to Fort Benning in Georgia where he was taught to jump out of airplanes.



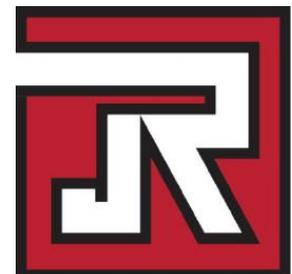
To begin the Georgia training, he was asked to jump off a 34-foot tower platform. He was guided down using a cable and trained to hit the ground running. Alvin was then stationed in Pleiku, Vietnam where he jumped from an airplane for 7 different missions during his tour. He was trained as an infantryman and later became a Sergeant. For his service, he was awarded the National Defense Service Medal, the Vietnam Service Medal with one bronze star, the Vietnam Campaign Medal with '60 Device, one Overseas bar, a Good Conduct Medal, and a Combat Infantryman Badge.

Fast forward to 2011, Alvin Garrard joined JRayl Transport. Alvin has over 600,000 miles in a JRayl CNG and volunteered to train many of the new JRayl drivers. He enjoys teaching new CDL drivers how to take pride in their work and in JRayl. Alvin appreciates watching a trainee start a new life, a new career. "Traveling with a stranger for three weeks can be challenging but when a former trainee becomes the JRayl Driver of the Month, I couldn't be prouder. You can make a good living for your family and there is no better feeling then when you are welcomed home after a long week" stated Alvin.

Alvin is honored to drive the Veteran's truck. "It is an honor to represent JRayl and our veterans while out on the road" said Alvin. He receives a lot of attention from fellow veterans and US patriots on his deliveries. "The truck is a little different as it is an automatic verses the CNG's that I have been driving for JRayl. Once familiar with the truck, I hope to get back to training the new recruits again."

Alvin takes a lot of pride in his job and working for JRayl. He is not sure when and if he will ever retire. When he is not on the road, Alvin sings in his church choir at the Columbia Church of Christ in Barberton, Ohio off Wooster Road. Every other weekend, Alvin has a 'Grandpa Adventure Day' with his five grandbabies.

The JRayl Patriot Driver, Alvin Garrard, is a deserving veteran within the JRayl family. As a leader for the new CDL drivers within JRayl, Alvin takes pride in educating the future of the transportation industry. His family and his church bring him much welcomed support at the end of each work week. JRayl is proud to have Alvin represent JRayl and our military veterans! Thank you for your service and commitment to JRayl!



JRAYL MILLION MILER CLUB

Newest Members: Jerry Wise & Danny Johnson

One Million Miles Accident Free. JRayl is honored to recognize not only one driver but two drivers who recently achieved One Million Miles Accident Free. Jerry Wise and Danny Johnson are proud to be part of a very elite driving group within JRayl, One Million Miles without an accident or incident! Each driver was recognized at a formal dinner, hosted by Tim and Tara Rayl, at Brix Restaurant in Green, Ohio in February.

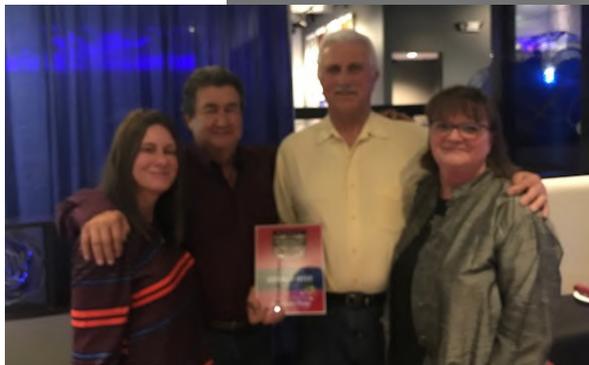
One Million Miles Accident Free is an outstanding achievement. Outstanding because in the United States, over 6 million people get in a car accident each year. 90 people are part of a fatal accident every day! 1 out of 3 people text while driving and more than 1060 people are injured in crashes that involve a distracted driver. The challenges associated with driving safe is more difficult each and every day.

One Million Miles Accident Free means driving accident free over 40 times around the earth. To avoid an incident for over 110,000 miles per year and roughly 400 miles per day! It is the equivalent to driving solo from the US East Coast to the US West Coast every single week for 8 years. That is a lot of safe miles behind a wheel!



ONE MILLION MILES

Driving accident free over 40 times around the earth. To avoid an incident for over 110,000 miles per year and roughly 400 miles per day!



Jerry Wise, an owner-operator and dedicated JoAnn Fabrics unloader, is proud to be part of the Million Miler Club for JRayl as of January of 2019. Jerry enjoys unloading for JoAnn Fabric routes for the exercise and the interaction with the store associates. A JRayl family member for over 16 years, the consistent route and schedule has helped Jerry succeed as a member of the Million Miler Club. Jerry grew up on a farm, driving farming equipment. He still is a farmer at heart, raising hogs and baling hay. His early career in construction, Jerry “broke” his way into the trucking industry - literally - after he had an accident and broke his leg.

Jerry attributes his safety success to being patient. He believes he has mellowed over the years and does not let the roadways get the best of him. Jerry explained “you should not get upset if you arrive 5 minutes later than originally planned. Be thankful you made it safely”. Jerry is also quoted in saying “I drive like my wife is in the passenger seat, my kids are in the back, and I am pulling a really expensive boat.”

Jerry is a big believer in family. Jerry will be celebrating 40 years of marriage to his beautiful wife Judi. He has 3 children, all married, and enjoys his three granddaughters. He recently celebrated the birth of his first grandson. Jerry loves to get his whole family together on Sundays to celebrate his growing family.



MILLION MILER CLUB (CONTINUE)

Danny Johnson joined the Million Miler Club with JRayl in February of this year. Danny has been a company driver, a team driver, and is now an owner-operator running Arhaus Furniture routes for JRayl. Danny's hard-work and commitment to safety has allowed him to achieve the Million Miles in record time with JRayl. (Danny was unavailable for comment regarding this recognition.)

One Million Miles Accident Free! An elite club for skilled drivers like Jerry Wise and Danny Johnson. If you are driving coast to coast, drive like your family is with you. Watch out for those drivers that care more about their phones than the destination ahead. Take pride in your safe driving record, Jerry and Danny! JRayl congratulates your achievements and look forward to adding a star to your truck when you reach the next Million Miles Safely!

SAFETY STARTS AND ENDS WITH YOU!

Driving Tips to help you
achieve the Million Mile Safety
Club:

- Conduct a good Pre-trip inspection. Identify any defects, top off fluids and clean windows.
- Make certain your tires are properly inflated by using a tire gauge.
- Avoid driving while you're fatigued. Getting the proper amount of rest before driving over-the-road tasks reduces driving risks.
- When coming from the south to the north or east to west always prepare for climate changes to the roadways and weather conditions. Watch for road construction and road closures.
- Do not use cruise control when driving on any slippery surface (wet, ice) and always increase your following distance. 7 seconds is not enough for bad weather conditions!
- Use your seat belt every time you get into your vehicle.
- Communication with dispatch is key. They can help when road conditions change without warning.
- Pack blankets, gloves, extra clothes, hats, food, water and any needed medication in your truck.
- Make sure the whole exhaust pipe isn't clogged especially under the truck. This could lead to carbon dioxide getting into your truck.



Visit: WWW.JRAYL.COM
for more safety tips



JRayl's Ryder Driver of the Month Program

NEW RECOGNITION PROGRAM



The Ryder Customer Driver of the Month program is a new recognition program available to the driver community of JRayl in addition to the JRayl Driver of Year Award. The program recognizes drivers for their superior safety performance among other performance characteristics. The drivers will receive recognition from the leasing company, Ryder, and will receive one of four options of reward packages for their recognition. All drivers that are recipients of the monthly award are eligible for the Ryder's Customer Driver of the Year at the regional and national award levels that are awarded at year end. As you read the stories of the monthly award winners, if you would like further education please contact the safety team. We offer educational tools on communication, planning, and other informative techniques to help promote safe driving with JRayl. The safety and training departments can coordinate a plan for your educational needs.



Janice Shead-Wilson - December

Janice Shead-Wilson, has been a JRayl over-the-road driver for 3 years. Janice lives 20 miles from the North Liberty terminal. She got her start with JRayl because of the opportunity to be home each weekend and the salary option that was made available to her when she started. She is being recognized for her attention to safety, her willingness to help, her attention to details, and her respect for her equipment.

Janice got her start in the industry back in 1989. Her passion for the road and her love of training has kept her over-the-road for the past 30 years. Janice has since helped the training team develop the future motorist within the JRayl family. Safety is always the #1 priority for new (and old) drivers. Janice refers to aggressive motorists as the "Monsters" on the roadways. Janice shared, "as a truck driver hauling close to 80,000 lbs. at a time, you have to watch and be courteous to other drivers on the roadways. My family could be on those roadways. The goal at the end of the day is for everyone to get home safe, even the little monsters. It is important to be safe and make sure your equipment is safe."

"Equipment inspection and equipment cleanliness are important steps to job" stated Janice. "You have to eliminate any risks to the trip." Bald tires, holes, expired registration, and other 'what if's' can affect the individual's driving record if pulled over. Janice takes pride in keeping a clean driving record. She also finds comfort on the road if she has a clean cab. She cleans her cab at the end of each work week, so she can start a new week with a clean start!

Focusing on her family and church on the weekends, Janice loves to cook and bake with her family as well as visit with her parents in Chicago. Janice is the middle child of 7 siblings who will celebrate their parents 59th wedding anniversary this year. Janice adores her nieces and nephews and likes making jewelry for her family. She also has an eye for home décor and has a workshop in her garage to work on her home "honey do" list. Janice also attends church every Sunday and appreciates that her schedule allows her to go each week.





Edward Butryn - January

Edward Butryn was recognized as JRayl's January 2019 Ryder of the Month. Edward is an over-the-road driver that calls the Columbus Yard his home. Edward is a true professional behind the wheel, on the phone, and with customers. He always knows how to make you feel welcome!

Derrick Karega February

Derrick Karega is a JRayl over-the-road driver, based out of the Danville, Virginia terminal. Derrick enjoys driving and got into the trucking industry, so he could explore other parts of the country. Derek was recognized as the Ryder Driver of the Month for his enthusiastic, energetic, and team player attitude. He believes in planning ahead and keeping a strong communication with his driver manager.

David Ball - March

David Ball is a driver out of the JRayl Columbus, Ohio Yard. David is part of the drayage team and is also a mentor-trainer for JRayl. David has always been a gear head. Starting his career going to school to be a mechanic, David found the opportunity to tinker with trucks and drive the country. Starting over 40 years ago, David began his career driving freight. David stayed focused to get the job done, safely, gaining experience with flatbeds, reefers, and any other long-distance trailer. "Keeping the left door shut," quoted David, he spent many years as an owner-operator.

Dave made a career change when he joined with JRayl a few years ago. He wanted to be home more and had to make a big adjustment when he decided to start hauling drayage. What David did not know was how to go home to his own bed and his own house every night. David has managed the adjustment and enjoys his weekend time going camping, hunting, and riding quads with his family. David still works on cars, but mostly with his son, currently rebuilding a transmission.



JRayl would like to congratulate all of the Ryder Drivers. Your hard-work and dedication has not gone unnoticed. Planning, communication, and offering support to others are only a few reasons that each of the drivers have been nominated for this honor. JRayl looks forward to 2019 and recognizing other JRayl drivers who have done similar actions to deserve recognition! If you would like to learn more about this program and what educational tools are available to the JRayl driving family to keep you safe, please notify the safety department.

JRAYL'S COMMUNITY SUPPORT

HAVEN OF REST, AKRON-OHIO



In December of 2010, JRayl adopted families for Christmas, \$2,000.00 worth of gifts were purchased and given away to families for the holidays. In November of 2015, over 3,802 lbs. of canned food was collected and donated. JRayl's family also donated 134 winter coats and \$1,000.00 cash. In December of 2016, over 900 lbs. of food was collected for the shelter along with \$2,150.00 in cash.

The following year, JRayl's team collected 341 lbs. of cereal, canned food and coffee to donate to the Haven of Rest. In November of last year, the shelter requested personal care items that JRayl donated for their Thanksgiving give away to people coming to the shelter for a meal that day. Lastly, in December of 2018 JRayl collected 200 cans of food and 20 boxes of cereal.

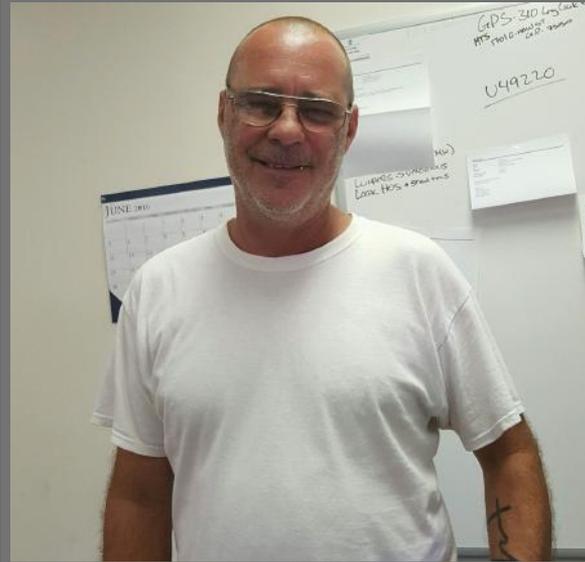
"JRayl Transport has been a wonderful partner of the Haven of Rest. They have donated cash, clothes, personal care items and food. JRayl also helps with Christmas presents in our Adopt a family for Christmas program. When we are in need of a particular item, and in a pinch, the family from JRayl has consistently been there to help. JRayl is an organization that when we call for help comes through and helps in very practical ways. We are extremely grateful for the generosity of JRayl Transport and the "can do" attitude demonstrated over many years. Thank you JRayl! Your continued support has been greatly appreciated!"
Quoted Michael from Haven of Rest.

The Haven of Rest help's people in poverty with meals, clothing and shelter. They also have long-term recovery programs for adults struggling with addiction. All those services are provided at no cost to the recipient and are paid for by the generosity of many donors including individuals, companies and foundations. Haven of Rest celebrated 75 years of ministry in 2018. They have never taken government funding and are dependent on the generosity of the Akron community.

Michael Solosky has been the primary contact with JRayl for over 8 years. On December 19th, 2018, 10 JRayl volunteers helped make beds in the Client Men's Dorm, fold towels and pajamas, and even chopped onions as part of the shelter's meal preparation. The volunteers worked three hours each at the shelter that day. Over the past 8 years, JRayl has participated in multiple events with the Haven of Rest, here are a few!



2018 JRAYL DRIVERS OF THE MONTH



JANUARY
BRIAN
PHILLIPS
(TEXAS)



FEBRUARY
ROBERT
(SCOTT)
SCHWARZ
(DANVILLE)



MARCH
JERRY
TEFELLER
(TEXAS)



APRIL
JERRY
BLUM
(AKRON)



MAY
THOMAS
(RICHIE)
MIKOS
(TEXAS)



JUNE
DAVID
REDMOND
(AKRON)

2018 JRAYL DRIVERS OF THE MONTH



JULY
MIKE
MIKOS
(TEXAS)



AUGUST
RUSSELL
SPENCER
(N. LIBERTY)



SEPTEMBER
RODNEY
PANGALLO
(N. LIBERTY)



OCTOBER
DEXTER
BLACKWELL
(DANVILLE)



NOVEMBER
JAQUAN
WHITSITT
(EUCLID)



DECEMBER
JON
ROGERS
(AKRON)

JRAYL 2018 'GUS OURS' DRIVER OF THE YEAR: JERRY BLUM

The JRayl 'Gus Ours' 2018 Driver of the Year Award was recently rewarded to Jerry Blum. Jerry is an over the road, Arhaus driver and unloader. Jerry is based out of the Akron Terminal and has helped with the JRayl new driver training program as well. Jerry takes pride in his time management and gets his workouts slinging tires for JRayl.

As a graduate from Great Lake Truck Driving School in Columbia Station Ohio, Jerry decided to join because of our safety and training programs. He appreciates the variety of routes and destinations since he started with JRayl back in 2015. What Jerry has learned

since starting with JRayl, in poor weather conditions it is important to be aware and to stay focused on the task at hand. He also sees the importance of planning ahead to be an effective and efficient driver.

Jerry is a family man with a wife and two college age daughters. As he is trying to finance their education to Heidelberg and Brown Universities, he is keeping himself busy with house projects. Jerry enjoys his Ohio sports teams including The Ohio State Buckeyes, Cleveland Browns, and the Cleveland Indians. If Jerry is not spending time with his family, cheering

for his sports teams, or fishing in his pond, Jerry and his wife are installing new floors in their kitchen.

Congratulations Jerry for your well-deserved honor as the 'Gus Ours' 2018 Driver of the Year. Your dedication to JRayl and the customer has not gone unnoticed. You have grown as a driver over the past few years and have represented JRayl well. The dedication to your family and their futures shows in the hard-work and loyalty you display everyday on the job. Enjoy the vacation from JRayl for being Driver of the Year! Thank you Jerry and congratulations!



JRAYL ROOKIE OF THE YEAR 2018: WILLIAM COUGHRON

Congratulations to William Coughron for being selected as the JRayl Rookie of the Year award winner! The new recruit, William, is a self-starter and motivated to do the job right. The newbie started in the JRayl training program down in the Sunnyvale Terminal. William understands the importance of safe on-time delivery and continued communication, which he has demonstrated continuously since finishing training. He also will partner

with maintenance on any concerns he might have with his tractor.

As a rookie, William's commitment to safety has given him the opportunity to be selected to a Georgia Pacific route shortly after finishing his training. He always presents himself in a professional manner whether with a customer or a fellow team member. He has a 'Can Do' spirit and always seems happy to be on the job.

William hasn't had his Class A CDL for very long, but he is no stranger to the roadways. William grew up hauling cattle with his family and has always enjoyed the long hours behind the wheel. William has just started a family of his own. His wife Brittney, and two children Jackson and Sterling have recently closed on the purchase of their first home.

Enjoy your new jacket and money from JRayl on winning Rookie of the Year! Congratulations William and best wishes with your beautiful family and new home!



2019 JRAYL DRIVER OF THE MONTH

Congratulations to Bruce Williams, Julian Williams, and Earl Blount for being selected as JRayl's Driver of the Month to start off 2019. At the end of each year, the JRayl team will select one person from the monthly awards to receive the JRayl 'Gus Ours' Driver of the Year honor. To honor not only Gus's long service to JRayl, but also the high standards that he demonstrated each and every day, on the road and in front of our customers. One driver will be honored and will receive a free vacation for them and one person of their choice. The monthly winner will receive JRayl gear and a gift card. For Rookie of the Year, the rookie will receive JRayl gear and money as an award. To qualify as the Driver of the Month or to be considered for Rookie of the Year, the driver must have a clean-safe driving record and be nominated for displaying the same high standards as Gus Ours.

Bruce Williams

Bruce has been with JRayl almost two year. He learned from Rich Hayworth about JRayl and wanted to be part of the training program after graduating from Great Lakes Driving School in Ohio. Bruce learned a lot from Doc (Mike Holliday) and accredits a lot of his attention to detail from the training program. Bruce decided to take an unloading position because he can make more money, meet new people, and he can get some exercise while working. JoAnn Fabric employees find Bruce a pleasure to work with and ask for him whenever possible in the New York region.

Bruce decided to go into the trucking industry because of friends who were owner-operators. He enjoys his alone time and the long-distances behind the wheel. He hopes to get more experience in driving flatbed and to save his money to be an owner-operator someday.

Congratulations Bruce and wish you continued success!



*January JRayl Driver of the Month,
Bruce Williams*

Julian Miller

Julian Miller is a trainer for the Danville terminal and has been with JRayl since 2017. Julian, with his infectious smile and 33 years of experience, trains the over-the-road and cartage drivers that start in the Virginia terminal. Julian has learned to adapt and overcome throughout his career and has always tried to find the best in any situation. "Spread the joy and try to make people smile", quoted Julian.

Julian is a retired Veteran from the US Navy. He served as an aviation weapons specialist on the U.S.S. Enterprise on the west coast. His experience was working with missiles, rockets, and combat guns and did a few tours on the U.S.S. Enterprise. After retirement, at age 26, Julian decided to start his career in transportation as an over-the-road driver.

Julian joined JRayl two years ago, which allow him more time to be with his family and his church. Julian is an ordained Pastor at a local church, Ellis Creek Baptist Church in Nathalie, Virginia. He has been a minister for over 17 years now and appreciates his ability to be more involved in his church due to his new driving schedule.

Thank you for your service to our country Julian and congratulations on your Driver of the Month honor!



*February JRayl Driver of the Month,
Julian Miller*



2019 JRayl Driver of the Month (cont.)



March JRayl Driver of the Month,
Earl Blount

Earl Blount

Earl Blount is part of the North Liberty team and has been part of the JRayl family for over 6 years. As an over-the-road driver, Earl traditionally leaves out on a Sunday and doesn't return to Indiana with anything less than 3,000 miles under his belt. He takes pride in his planning as he has a 100% on-time delivery performance record. His biggest advice is to always build in extra time for the unexpected and unknown. He keeps a good record of his miles, the trailers he hauls, and the locations he travels each week.

Earl demonstrates pride in JRayl and the North Liberty terminal. He displays kindness and respect to his customers and believes it important to make the best representation of himself in the industry as it is a direct reflection of JRayl, as his employer. He also hopes to continue to grow the team that is supported in North Liberty, Indiana. Earl tries to help the newer associates with planning and route guidance whenever possible and tries to recruit for JRayl whenever he gets the opportunity.

Earl has several family members also in the trucking industry. Earl shares a household with JRayl's first ever Driver of the Year recipient, Lisa Blount, his wife. He also has a brother, a brother-in-law, and cousin who share a passion for trucking and the roadways.

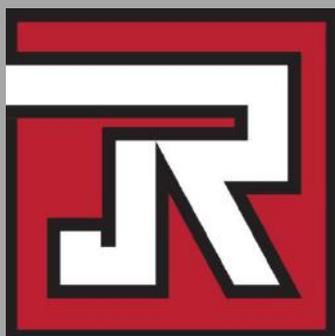
When Earl is not traveling for work, you can find him at home watching his favorite football team, the Washington Redskins. Earl and his wife enjoy going to dinner with Lisa's parents when they are not busy delivering a cake that Lisa made for a weekend event. Earl and Lisa also occasionally try their luck at a local casino when they can get away.

Earl is driven by the success of his wife, Lisa. Lisa and Earl went on a cruise last year, to celebrate Lisa's honor as JRayl's Driver of the Year. He enjoyed the vacation that JRayl provided to him and his wife and hopes that he can provide that to Lisa someday as well. Earl wants to be the best driver he can be, like his wife, and pushes himself daily to try to exceed those expectations. Congratulations on your honor and Go Redskins!



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THANK YOU

Thank you JRayl team for your continued help and support with the Newsletter! Special Thanks to the editors Adam Smith and Jeff Kahoolihala. Also Thank You Tara Rayl for your help with coordination of contacts for the newsletter. Please provide Newsletter comments & recommendations to: amanda.jones@jrayl.com Visit www.jrayl.com for previous editions of the Transport Newsletter.